

Message Text

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DRAFTED BY: XMB:HDUDLEY:CMR

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FM SECSTATE WASHDC

TO AMEMBASSY WELLINGTON

INFO AMCONSUL AUCKLAND

UNCLAS STATE 057355

E.O. 11652: N/A

TAGS: BPRO

SUBJ: EXIMBANK TEAM VISIT TO WELLINGTON, AUCKLAND AND CHRISTCHURCH

1. TEAM WILL MAKE BUSINESS CALLS IN AUCKLAND MARCH 22ND AND 23RD;
WELLINGTON MARCH 24TH AND 25TH; AND CHRISTCHURCH MARCH 26TH.

2. PURPOSE OF THE VISIT IS TO CONSULT WITH GOVERNMENT OFFICIALS
AND BUSINESSMEN, DISCUSS NEW BUSINESS OPPORTUNITIES, REVIEW
EXIMBANK PROJECTS, AND MEET WITH CFF BANK OFFICIALS.

3. TEAM ARRIVING AUCKLAND MARCH 20. LEAVE AUCKLAND MARCH 23 FOR
WELLINGTON. LEAVE WELLINGTON MARCH 26 FOR CHRISTCHURCH. LEAVE
CHRISTCHURCH MARCH 28 FOR MELBOURNE. LEAVE MELBOURNE MARCH 29
FOR SYDNEY. DUDLEY TO LEAVE SYDNEY APRIL 2 FOR STATES. SOLOMON,
TURK TO LEAVE SYDNEY APRIL 1 FOR PORT MORESBY TO RETURN SYDNEY
APRIL 2. LEAVE SYDNEY FOR SINGAPORE APRIL 4.

4. PLEASE MAKE RESERVATIONS AT TRAVELODGE FOR THREE SINGLES THE
NIGHTS OF MARCH 23, 24 AND 25.

5. REQUEST EMBASSY TO MAKE APPOINTMENTS FOR TEAM. DUDLEY WOULD
LIKE TO MEET WITH THE FOLLOWING IN WELLINGTON:

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THE FINANCIAL OFFICER IN THE FOLLOWING COMPANY:

CABLE PRICE DOWNER LTD.
108 TERRACE BOX 2293
WELLINGTON, NEW ZEALAND

AND THE FOLLOWING CFF BANKS:

1. NATIONAL BANK OF NEW ZEALAND LTD.
P.O. BOX 1791
WELLINGTON, NEW ZEALAND
ATTN: MR. J.E. DUMPER, MANAGER

2. NEW ZEALAND UNITED CORP. LTD.
154 FEATHERSTONE STREET
WELLINGTON, NEW ZEALAND
ATTN: MR. P.R. KEMP
GENERAL MANAGER

3. BANK OF NEW SOUTH WALES
G.P.O. BOX 691
WELLINGTON 1, NEW ZEALAND
ATTN: MR. J.P. ANDREWS
CHIEF MANAGER

4. BANK OF NEW ZEALAND
P.O. BOX 2392
WELLINGTON 1, NEW ZEALAND
ATTN: MR. M.M. BUCKANAN
CHIEF MANAGER, OVERSEAS BRANCH

5. DEVELOPMENT FINANCE CORP.
EUROPA HOUSE
117 FEATHERSTONE STREET
WELLINGTON, NEW ZEALAND
ATTN: MR. JOHN M. HUNN

IN ADDITION ANY OTHER APPOINTMENTS THAT THE EMBASSY DEEMS
APPROPRIATE. IT WOULD ALSO BE MOST HELPFUL IF APPOINTMENTS
COULD BE MADE WITH ANYONE OR ANY ORGANIZATION THAT HAS A
THOROUGH KNOWLEDGE OF THE BANKING SYSTEM IN NEW ZEALAND WITH
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SPECIFIC REFERENCE TO THE MERCHANT BANKING SYSTEM SUCH AS A
BANKERS ASSOCIATION, GOVERNMENTAL REGULATORY AGENCY, ETC.
WE WOULD LIKE TO GATHER ANY COMPARATIVE DATA THAT MIGHT
BE AVAILABLE ON THE BANKS IN NEW ZEALAND AND IT IS HOPED
THAT APPOINTMENTS WITH THE AFOREMENTIONED WILL DEVELOP
SUCH INFORMATION.

6. TURK AND SOLOMON TO REQUEST APPOINTMENTS IN WELLINGTON IN

SEPARATE CABLE.THANK YOU FOR YOUR ASSISTANCE. KISSINGER

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